



# **House Agriculture Committee**

## ***Ag Day at the Capitol***

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**President, Michigan Agri-Business Association**  
**March 25, 2021**

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# Michigan Agri-Business Association

- **Founded in 1903** as the Michigan Grain Dealers Association.
- **Membership has expanded** to comprise virtually every business in agriculture.
- **We are a go-to resource** for our members, media and policymakers.



# Michigan Agri-Business Association

*Helping farmers get the job done!*

- ✓ **Ag Retail**
- ✓ **Grain Handlers**
- ✓ **Food Processors**
- ✓ **Logistics Providers**
- ✓ **Professional Services**



# Ag Retailers

*Businesses dotted throughout rural Michigan that supply farmers throughout the growing season.*

- ✓ **Seed**
- ✓ **Fertilizer**
- ✓ **Crop Protection**
- ✓ **Agronomy Support/Advanced Technology**



# A Trusted Resource for Farmers

*Crop advisers work closely with Michigan farmers:*

- **Providing expert advice year-round**
- **Deploying precision technology to the farm field**
- **Helping balance profit potential and stewardship**



*There are nearly 300 Certified Crop Advisers in Michigan!*



**“Farmers lean into the services provided by their trusted advisers. A majority of farmers (69%) turn to a crop consultant or agronomist when making the final decision on crop inputs.”**



# Grain Handlers and Country Elevators

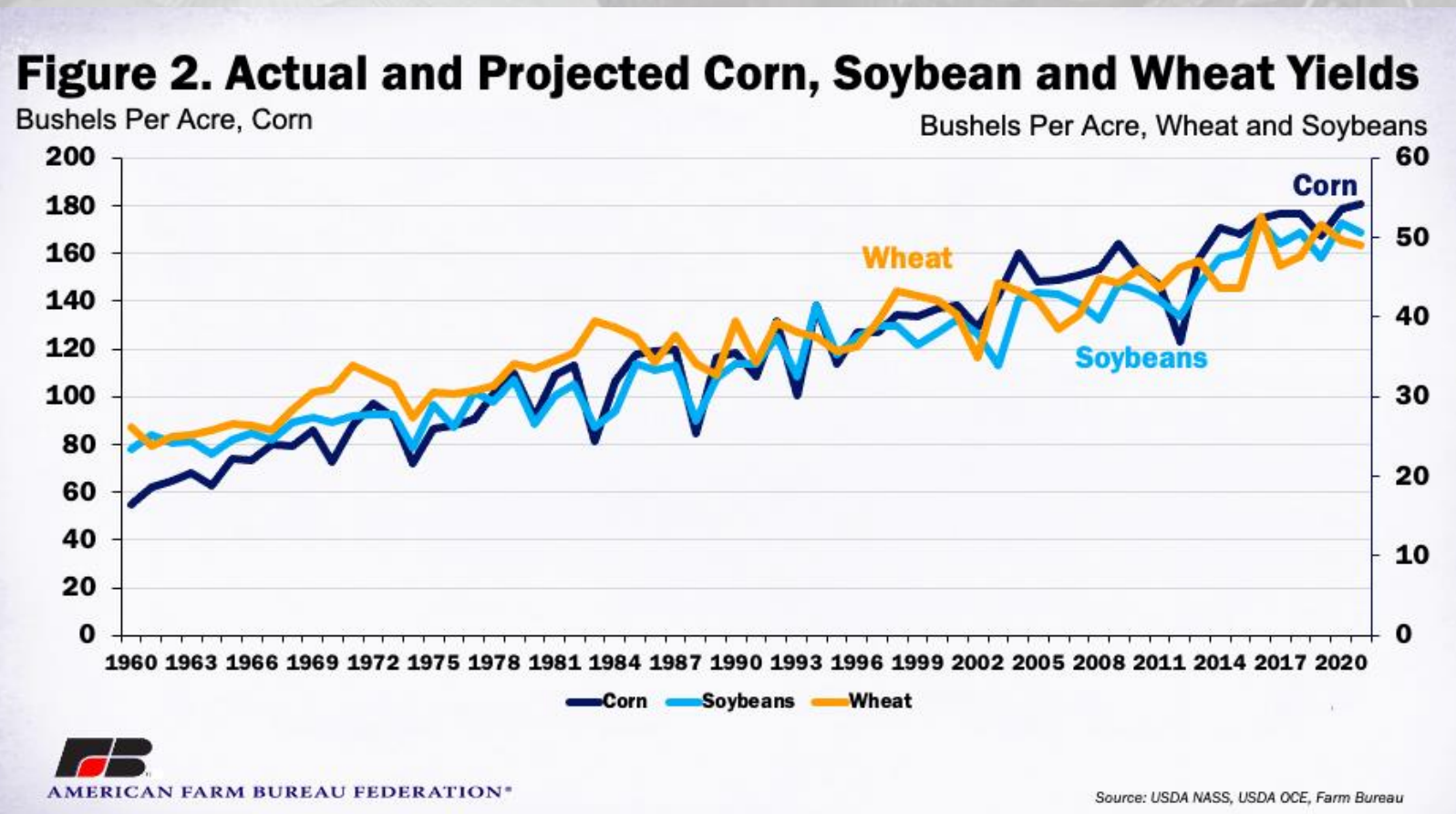
*Connecting agriculture to global markets*

- ✓ **Handling/Storage**
- ✓ **Marketing**
- ✓ **Logistics and Business Support**



# Grain Handlers and Country Elevators

*Connecting agriculture to global markets*





# Logistics – Trucks, Rail, Vessels

*Critical for Michigan agriculture*

- **As a peninsula, Michigan faces unique transit challenges.**
- **Truck transportation and short line rail are especially vital.**
- **Modern infrastructure will be key.**



# Michigan Agri-Business Association

*Supporting the ongoing success of our industry*

- ✓ **Infrastructure and Logistics**  
*(Roads/Bridges, Rail, Vessels, Broadband)*
- ✓ **International Trade**
- ✓ **Workforce Development**
- ✓ **Stewardship and Climate Solutions**
- ✓ **Nontraditional Partnerships**



**Agribusinesses are proud to be part  
of a leading industry in our state!**

*A strong ag economy benefits farmers,  
agribusinesses, rural communities and Main  
Streets across Michigan.*



# Thank you!

**Chuck Lippstreu**

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